

Exhibit J

Year of sale	Year of sales summary sheet	Page No.	Product	Entity Name	Pounds	City	State
1972	1972	367	Aroclor 1016	Cornell Dub Elec.	1,611,600	N. Bedford	MA
1973	1973	173	Aroclor 1254	Cornell Dub Elec.	12,000	N. Bedford	MA
1973	1973	186	Aroclor 1242	Cornell Dub Elec.	91,100	N. Bedford	MA
1974	1974	211	Aroclor 1254	Cornell Dub Elec.	12,000	N. Bedford	MA
1974	1974	394	Aroclor 1016	Cornell Dub Elec.	1,538,400	N. Bedford	MA
1973	1974	394	Aroclor 1016	Cornell Dub Elec.	1,423,100	N. Bedford	MA
1975	1975	151	Aroclor 1016	Cornell Dub Elec.	800,000	N. Bedford	MA
1975	1975	152	Aroclor 1254	Cornell Dub Elec.	6,000	N. Bedford	MA
1976	1976	20	Aroclor 1016	Cornell Dub Elec.	1,056,000	N. Bedford	MA
1977	1977	35	Aroclor 1016	Cornell Dub Elec.	896,000	N. Bedford	MA

REPORT B1476-A

HIGG DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

PAGE 367

01/09/73

	TOTAL POUNDS	MONTH DOLLARS	Y-T-D POUNDS	SALES DOLLARS	TOTAL POUNDS	LAST YEAR DOLLARS	TOTAL GOAL LBS	CUST ID HAGR-GRD-GP
•ESSEX CHEM BALTIMORE MD ESSEX CHEM SAYREVILLE NJ 1237 AROCLOR 1242					12,000	2,724	AR 242372	10026679 10026687 1040-240-16
•ETTCO WIRE - CABLE BKLYN NY 1131 TRANSFORMER. INERTEEN 54201 MA					54		AR 243054	10026865 1050-210-16
•FAGAN AND CO LITTLE ROCK AR 1974 INERTEEN 70-30					4,044	910	AR 246775	00251577 00251577 1050-210-16
•FAIRCHILD HILLER HAGERSTOWN MD FAIRCHILD HILLER HAGERSTOWN MD 1237 TRANSFORM PYRANOL A13888					1,350	304	AR	00118273 00118273 1050-300-16
•FALSTAFF BREWERY NEW ORLEA LA 1975 TRANSFORM PYRANOL A13888					360	83	AR 248565	00118311 00118311 1050-300-16
•FED PAC ELEC NEWARK NJ CORNELL DUB ELEC N BEDFORD MAS 1237 AROCLOR 1016 1237 AROCLOR 1242 1237 AROCLOR 1254	93,100	19,086	1,611,600	317,463	371,400	66,852	AR 179800	10027527 1040-016-16 1040-240-16 1040-280-16
TOTAL CUSTOMER	93,100	19,086	1,611,600	317,463	1,214,800	219,024		2,050,000 00086746
FEDERAL PACIFIC EL MILPITAS CA 1866 INERTEEN 70-30					20,220	5,427	235,244	47,043 AR 254491 145,000 1050-210-16
FEDERAL PACIFIC EL SAN DIEGO CA 1866 INERTEEN 70-30						4,044	1,112	4,000 AR 254491 1050-210-16
FED. PAC. ELEC ST. CLAIR MI 1153 INERTEEN 70-30						3,056	689	AR 254491 1050-210-16
FED. PACIFIC EL CLIFFWOOD NJ 1237 INERTEEN 70-30					360	101		AR 254491 1050-210-16
TOT PAR FED PAC ELEC NEWARK NJ	93,100	19,086	1,632,180	322,991	1,459,144	267,868		2,199,000 10027527
FILTRON CO INC FLUSHING NY 1237 AROCLOR 1016 1237 AROCLOR 1254	3,000	780	9,000	2,340	46,800	10,624	AR 257930	10027861 1040-016-16 1040-280-16 10027861
TOTAL CUSTOMER	3,000	780	9,000	2,340	46,800	10,624		10027861

621426

01131-A DIRECT #2
01/09/74

**PICC SPECIAL PRODUCTS
PRODUCT/CUSTOMER SALES REPORT**

FOR Q. 1973

PAGE · 173

-IN THOUSANDS OF POUNDS AND DOLLARS-

M G R E S P	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES PRED. FOR CURR. YEAR	SALES CURR. YTD.	GROSS LD./ MANU.GRD.GP.												
						JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	
	16 DIELECTRICS DR-L-PATON																	
	NUCLEAR 1256															00361C	1040-280-1	
1287	- AERUVOX-BELLEVILLE NEW BEDFORD MA																	
1287	- AERVOX CORP NEW BEDFORD MA	20.0		20.0	7-20				3-60								00294438	
1184	- WESTERN ELEC CIGERO ILL		1-20													10001013	10088755	
1280	WESTERN ELECTRIC ALLENTOWN PA															00269638		
	PARENT CUST. TOT-AMERICAN TEL &		1-20														00045160	
1287	- AXEL ELECTRONICS JAMAICA NY	4-80			7-20												3-60	
1287	- CORNELL DUB ELEC R NEW BEDFORD MAS					12-0										00085746		
1982	- GEN ELEC ROME GA		200													10031281		
1287	GEN ELEC PITTSFIELD MA	800	522	800	2-58	-18										10031761		
1287	GEN ELEC INS MATL-SCHECTADY NY															10031850		
	PARENT CUST- TOT-GEN ELEC SCHNEC	800	722	800	2-58	-18											10599476	
1287	- HIGH ENERGY MALVERN PA		6-00			6-00											10037966	
1184	- MCGRAW EDISON SOUTH MI WI		3-00													0012891D		
1987	- MCGRAW EDISON GREENWOOD SC					1-80										00290696		
1985	- NYTRONICS DARLINGTON SC		-600													00131982		
1287	- R F INTERONICS BAYSIDE LI NY		10-2			9-00		1-20								00270849		
1987	- SAMAGNO ELEC PICKENS SC	50-0	50-2	70-2	1-2	1-2										10070763		
1287	- SPRAGUE ELEC N ADAMS MA	20-0	9-2	20-0												10074770		
	TOTAL PRODUCT * * * * * LB	890	842	090	116	7-4	8-4	10-9	5-4	15-0	5-4	9-6	22-2	3-6	10-8	8-4	9-0	1040-280-1
	00361C * * * * * 88	205	169	205	29-0	1-86	2-10	2-72	1-29	3-15	1-35	2-40	5-55	.90	2-70	2-10	2-25	
	INTERVIEW 90-90															00360A	1050-210-1	
1287	- ALLIED CHEM-AB HOPKINSON VA																1002451	
1181	- ALLIS CHALMERS PITTS PA															1002664		
1987	- WESTERN ELECTRIC MURKROSS GA		8-09													00279838		
1988	- HOISE SOUTHERN DERIDDER LA															00230642		
1866	- BUCK MFG CO GARDEN GROVE CA															00252503		
1287	- BUELL DIV ENVIROTECH LEBANON PA	300	323	300	448	54	54			27		81		27	27	152	27	00259489
1183	- DETROIT EDISON CO BELLE RIVI MI															00249785		
1866	- ENERGY SYSTEMS PALO ALTO CA		3-37			13-5										0026253		
1974	- ESCO MFG GREENVILLE TX															10026636		
1287	- ESPEY MFG ELECTR SARATOGA NY															00158852		
1287	- ESSEX ELECT ENG BENSINGVILLE NJ															00299987		
1866	- FEDERAL PACIFIC THE MILPITAS CA															00153389		
1287	- FED PACIFIC CLIFFWOOD NEW JERSEY															00290157		
1287	FED PAC ELEC NEWARK NJ															10027527		

81131-A DIRECT #2
01/09/74

MICC SPECIAL / PRODUCTS
PRODUCT/CUSTOMER SALES REPORT

FOR DEC 1973

PAGE 106

-IN THOUSANDS OF POUNDS AND DOLLARS-

021423
B1131-A DIRECT #2
12/31/76

**MICC SPECIAL / PRODUCTS
PRODUCT/CUSTOMER SALES REPORT**

FDR DEC 1974

PAGE 211

-IN THOUSANDS OF POUNDS AND DOLLARS-

REPORT B1476-A

MCCC SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1974
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL POUNDS	MONTH SALES DOLLARS	Y-T-D POUNDS	SALES DOLLARS	TOTAL LAST YEAR POUNDS	YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
FEDERAL PAC ELEC NEWARK NJ FEDERAL PAC ELEC NEWARK NJ 1237 INERTEEN 70-30					360	101	AR 254490	10027527 10027527 1050-210-16
CORNELL DUB ELEC IN BEDFORD MAS 1270 AROCLOR 1016	1,536,400	467,248	1,423,100	291,718	AR 179800	00086746		
1270 AROCLOR 1242			91,100	18,676	1,406,000	1040-016-16		
1270 AROCLOR 1254			12,000	3,600	12,000	1040-240-16		
1270 CAPACITOR FLUID 1588	470	378	470	378	3,000	1040-280-16		
TOTAL CUSTOMER	470	378	1,550,470	471,226	1,526,200	1,400,000	1040-019-16 00086746	
FEDERAL PACIFIC EL MILPITAS CA 1866 INERTEEN 70-30		4,046		1,638			AR 254492	00153389 1050-210-16
TOT PAR FED PAC ELEC NEWARK NJ	470	378	1,554,914	472,864	1,526,560	313,495	1,400,000	10027527
FILM CAPACITORS PASSAIC NJ 1237 CAPACITOR FLUID 1588			45	32			AR 257876	00329606 00329606 1040-019-16
FILTRON CO INC FLUSHING NY 1252 AROCLOR 1254							AR 257930	10027861 10027861 20,000
GEN ELEC SCHENECTADY NY GEN ELEC MOBILE AL 1975 TRANSFORMER PYRANOL A13B3B-2					360	101	AR 283023	10599474 00281506 1050-301-16
GENL ELEC SERV GLENDALE AZ 1866 TRANSFORMER PYRANOL A13B3B-3			360	164			AR 282796	00326968 1050-302-16
GEN ELECTRIC PHOENIX AZ 1866 TRANSFORMER PYRANOL A13B3B-2					4,725	1,319	AR 282796	00300888 1050-301-16
GENL ELECTRIC TUCSON AZ 1866 TRANSFORMER PYRANOL A13B3B-2					6,750	1,789	AR 283141	00273570 1050-301-16
1866 TRANSFORMER PYRANOL A13B3B-3			4,725	1,961	2,025	537		1050-302-16
TOTAL CUSTOMER			4,725	1,961	8,775	2,326		00273570
G E CD LDS ANAHEIM CA 1866 TRANSFORMER PYRANOL A13B3B-2					8,100	2,551	AR 282908	00120006 1050-301-16
1866 TRANSFORMER PYRANOL A13B3B-3		14,850		6,959		5,000		1050-302-16
TOTAL CUSTOMER		14,850		6,959	8,100	2,551		00120006
GENL ELECT CO CALEXICO CA 1866 TRANSFORMER PYRANOL A13B3B-3		1,350		763			AR 282630	00335679 1050-302-16

ଜାଗ

81131-A DIRECT #2)
12/31/15)
DOMESTIC
SALES

MICC FUNCTION / PRODUCTS
PRODUCT/CUSTOMER SALES REPORT

FOR 01 1975

PAGE 151

-IN THOUSANDS OF POUNDS AND DOLLARS-

021413
 B1131-A DIRECT #2 12/31/75 DOMESTIC SALES NICC FUNCTION PRODUCTS
 PRODUCT/CUSTOMER SALES REPORT FOR DL 1975 PAGE 152

-IN THOUSANDS OF POUNDS AND DOLLARS-																		
M G S P E/P	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURRENT YEAR	SALES CUM. YTD.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST.ID./ MAN.GRD.GP.
	PARENT CUST. TOT-WESTINGHOUSE EL	2200	2411	2100	1034	95	187	95		92	92	94		94	94	94	96	00047740
	AROCLOR 1016																	02250A 1040-016-16
16P2	YORK CAPACITOR CORP BRKLYN NY		132	78.0	79.2				26.4			26.4			26.4			10092590 99999999
	UNMATCHED FREIGHT																	
	TOTAL PRODUCT * * * * * LB	6371	21941	16971	12795	1127	1296	1238	962	1280	724	850	830	1153	1336	1026	974	1040-016-16
	02250A * * * * * \$	2262	6691	5855	4801	414	475	456	353	469	266	314	305	473	532	408	385	
	AROCLOR 1232																	003450 1040-230-16
	UNMATCHED FREIGHT																	99999999
	TOTAL PRODUCT * * * * * LB	003450																1040-230-16
	003450 * * * * * \$																	
	AROCLOR 1242																	00349C 1040-240-16
16P2	KAYTHEON CU CANTON MASS		1.80															00299006 99999999
	UNMATCHED FREIGHT																	
	TOTAL PRODUCT * * * * * LB	00349C																1040-240-16
	00349C * * * * * \$																	
	AROCLOR 1254																	00341C 1040-280-16
16P2	AEROVUX-BELLEVUE NEW BEDFORD MA		16.8	8.00	3.60													00294438 10001739
16P2	AXEL ELECTRONICS JAMAICA NY		3.60	17.0	19.8	1.80												0008746 10037964
16P2	CURNELL DUB ELEC N BEDFORD MAS		12.0	24.0	6.00	6.00												10042054 00290696
16P2	HIGH ENERGY MALVERN PA		6.00	7.00														
16P2	ITE CIRCUIT BREAKER PHIL PA		1.20															
16P3	HIGRAM EDISON GREENWOOD SC		3.60															
16P2	JR F INTERONICS BAYSHORE LI NY		15.0															
16P3	SANGAMO ELEC PICKENS SC		15.6															00335673 99999999
	UNMATCHED FREIGHT																	
	TOTAL PRODUCT * * * * * LB	00361C																1040-280-16
	00361C * * * * * \$																	
	CAPACITOR 21																	00343C 1040-225-16
16P2	GEN ELEC FORT EDWARDS NY		57.2			20.8	5.20	5.20							5.20	5.20		00249467 99999999
	UNMATCHED FREIGHT																	
	TOTAL PRODUCT * * * * * LB	00343C				57.2	20.8	5.20	5.20						5.20	5.20		1040-225-16
	00343C * * * * * \$					23.4	12.0	3.04	3.04						3.04	3.04		

၁၁၃

81131-A DIRECT =2)
12/31/76)
DOMESTIC
SALES

MICC FUNCFC! 1 PROJECTS
PRODUCT/CUSTOMER SALES REPORT

- FDR D 1976

PAGE 20

634

'81K31-A DIRECT =2
12/31/77

DOMESTIC
SALES

MICC SPECIAL CHEMICALS
PRODUCT/CUSTOMER SALES REPORT

FOR DE 1973

PAGE 35

M G C P R E P R	NAME OF PRODUCT/CUSTOMER	POTENTIAL	IN THOUSANDS OF POUNDS AND DOLLARS												CUST. ID. / NAUR.GRD.GP.			
			LAST YEAR SALES	QUESTIONS FOR CURR. YEAR	SALES CURR. YTD.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	
	PHOSPHOROUS ACID 50PL															91856A	7212-000-09	
16P1	- PETROLITE CORP ST LOUIS MO - MISCELLANEOUS ADJUSTMENTS																00044970 0D197777	
	TOTAL PRODUCT * * * * * LB																7212-000-09	
	91856A * * * * * \$																	
	95 TOT MAJOR PHOSPHORUS ACID LB																	
	95 TOT MAJOR PHOSPHORUS ACID \$																	
16P1	61 TOT CLASS DISC SPEC CHEM LB	2839		256	66.3	51.6	17.9	16.2	2.0	10.3	12.0	6.0	5.2	9.5	11.6	47.8		
	61 TOT CLASS DISC SPEC CHEM \$	4457		428	91.6	82.8	39.9	33.3	4.3	38.9	23.5	14.1	11.1	15.9	24.1	48.4		
16P1	92 TOT SUPV R.RICHARDSON	7205	11035	7888	7462	691	543	477	878	746	664	575	409	832	780	113	785	
	92 TOT SUPV R.RICHARDSON	6848	11452	7597	7029	775	448	468	710	612	718	397	475	824	459	490	651	
	ARCGLOUR 1016																02250A	1040-016-18
16P1	- AEROVOX-BELLVIL NEW BEDFORD MA	1540	1958	2550	2756	90	89	273	180	180	179	178	273	277	1038		00294438	
16P1	- BALDOR EL ELECTRIC RIDGEVILLE SC	1-80		60.6													00309826	
16P1	- CAPACITOR SPECIALIST ESCONDIDO CA	20.0	28.8	30.0	13.8	1.80	3.60	5.40	3.00		20.4						00161374	
16P1	- CINE-CHROME-EL DV-PALD ALTO CA																00287040	
16P1	- ELECTRICAL UTILITY LA SALLE IL	600	798	1300	673		80	85	41	41	36	86		118	187	10025745		
16P1	- UNIV. MFG CORP BRIDGEPORT CT	915	1086	1200	1081	89	89	91	91	181	90	89	119	150	91	10025796		
16P1	UNIV. MFG CORP TOTOWA NJ	545	1080	1000	1444	90	89	90	90	92	90	92	89	356	367	00165018		
	PARENT CUST. TOT-ELECTRON IC COM	1460	2166	2200	2524	178	178	181	101	273	180	101	209	506	458	10025796		
16P1	- CORNELL QUB ELEC N BEDFORD MAS	910	1056	950	896	90	89	90	91	92	91	90		177	88	00086756		
16P1	- GEN ELEC FORT EDWARDS NY	3864	5866	1300	1667	285	191	189	567	369	66	1				00249467		
16P1	GEN ELEC HUDSON FALLS NY	1472	1704	300	94.1	94.1										10031931		
	PARENT CUST. TOT-GEN ELEC SCHNEC	5336	7570	1600	1761	379	191	189	567	369	66	1				10599474		
16P1	- HIGH ENERGY MALVERN PA	90.0	44.9	50.0	45.5					45.5						10037944		
16P1	- JARO COMPANY INC BENNINGTON VT	450	901	1050	540					90.4	89.0	91.7	90.8	88.7	89.1	00183630		
16P1	- MALLORY CAPACITOR WAYNESBOR TN	700	1200	1150	1304	96	96	94	95	90	96	91	180		467	00216143		
16P1	- MCGRAW EDISON GREENWOOD SC	270	180													00290696		
16P1	- MONSANTO-SPEC-LOS ANGELES CA															00309362		
16P1	- SANGANO WESTON PICKENS SC	360	645		13.2				13.2							10070763		
16P1	- SPRAGUE ELEC N ADAMS MA	270	450	180	106	90.8		88.9				73.9				10074770		
16P1	- WESTINGHOUSE BLOOMINGTON IN	600	1188	270	227	89.9	89.1						48.0			10089796		
16P1	WESTINGHOUSE TERRE HAUTE IN	1.80		1.80					60			1.20				00283096		
16P1	WESTINGHOUSE RESEARCH PITTS PA		600													00252433		
	PARENT CUST. TOT-WESTINGHOUSE EL	600	1190	270	229	89.9	89.1	6					1.2	48.0		00047740		
16P1	YORK CAPACITOR WINDOSKI VT	104	85.2	70.0	158					26.4	26.4	26.4	26.4	32.6		10092590		